

NOTES

INTRODUCTION

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THREE

1. Since 1986, I have been a fairly close observer of departure of industrial firms and facilities from the United States to foreign locations. While I can't say how many such events I took note of, I am fairly sure of one characteristic: in no single case did the proprietors of an industrial enterprise claim that they were making the move outside the United States, that is, "outsourcing" in order to save the profitability of their enterprise. In every instance that came to my attention the management indicated that the removal from the U.S. to a foreign location was to serve the goal of greater profitability. I underscore this consideration because during the last two years I have watched numerous processes of deindustrialization in the United States – and as reported in the trade and general press – and in no single instance was there a claim that the move was done in the service of retaining profitability. In every instance it was announced as serving the cause of greater profitability and capital accumulation.

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From these two sets of data, it is possible to calculate the percent of the U.S. market served by imports. Shipments data for *Apparel* and *Leather* from U.S. Census, Manufacturing,

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3. It is not my purpose to argue the preference among the four simulations whose results Dr. Bischak has presented. I do see it as my responsibility to call attention to the maximum possible job gain that can calculably result from implementing the Civil Engineers' program. I believe that this largest employment addition should be debated in terms of the alternative scenarios that Bischak has presented. There is no magic wand or single universally desirable alternative among the possibilities he has sketched out.
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APPENDIX A: NATIONAL EMPLOYMENT AND INCOME EFFECTS FROM A SHIFT IN FEDERAL PRIORITIES

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